

PEQUANNOCK TOWNSHIP HIGH SCHOOL



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To: Bruce Flitcroft, CEO Alliant
From: Thane Young, IT Supervisor Pequannock Twp. BOE
Re: Chuck Colaiacovo
Date: August 10, 2004

Mr. Flitcroft:

I wanted to take a moment to comment on some members of your staff; specifically, Chuck Colaiacovo and Karan Bhagat

For the months of June and July of this year, I entertained several solution providers for the purpose of network remediation here in the Pequannock Township School District. On the strength of Karan Bhagat's reputation, as well as my prior experience with him at the Morris School District, I investigated your company.

While most of the companies had talented technicians and engineers available to work on our network, it was Chuck Colaiacovo's efforts that helped to make my decision to hire Alliant an easy one. Mr. Colaiacovo made himself available to me at all times. He was consistent with both his execution and his after action follow ups. He provided me with the exact amount of information when prompted-he never 'oversold' me with too much information. In short, Mr. Colaiacovo conducted himself as a partner almost immediately, aligning his efforts with my specific needs. Rather than 'hungry for business', Chuck seemed 'eager to help'. The business you have from us was a natural consequence of Chuck's diligence.

This letter would be incomplete without mentioning Karan Bhagat and Shaun Fenrow. Working with Karan for this brief time has been a benchmark of my young IT career. (Four years) He is smart, disciplined, hard working, creative and thorough. Karan has redesigned our network and we are now functional. Now the network is up and functional, he has handed it off to Shaun for regularly scheduled administrative visits.

I am secure in knowing that this district is partnered with Alliant for our networking needs. You have assembled a great team (Tim Williams, too...) and I will be recommending you to all of my peers in educational technology.

Best regards,

A handwritten signature in black ink, appearing to read "Thane Young".

Thane Young

L'ORÉAL U S A

From: POMPIGNANO Mike
Sent: Thursday, April 22, 2010 7:20 PM
To: Adeoye, Adeolu; GEIGER David (Corporate); Hawkes, Jason
Cc: Braun, Michael
Subject: thank you again

David, Ade, Jason and the Alliant team,

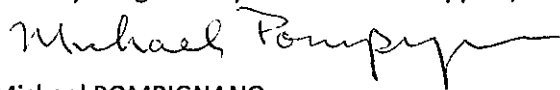
I would like to thank you again for your assistance on our Franklin ISIS network upgrade project. Your extraordinary efforts significantly contributed to the overall success of the project.

You once again have exceeded my expectations. The project was a very demanding assignment. We had very little time to plan and execute the project. The project was critical to the successful startup of the ISIS project. As a result, the project was a very high profile project within the L'Oreal organization.

We could not have successfully completed the project on time without your valuable assistance. You bring to the project strong leadership, knowledge and the ability to execute. You have a solid methodology to plan, execute, test and document the network infrastructure.

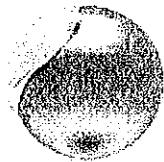
I truly enjoy working with you. I stated before that I was hopeful that we would have the opportunity to work together again. This is once again the case. On the next project we will try to allow for a little more time to complete the work.

Thank you again for your continued support,



Michael POMPIGNANO

L'Oreal USA Products, Inc.
Assistant Vice President - Information Technology
Corporate Operations North America



OPERATIONS
INFORMATION TECHNOLOGY NORTH AMERICA
L'OREAL

SKANSKA

April 3, 2006

Mr. Bruce Flitcroft
Chief Executive Officer
Alliant
35 Airport Road
Suite 340
Morristown, NJ 07960

Dear Bruce,

Last month, we held the 2006 Skanska IT Vendor Summit in Charlotte, North Carolina. The event was designed to be an open forum for our companies to review past successes, as well as the vision for Skanska IT in 2006. Your organization's participation and commitment to Skanska and its goals made this event a success.

The gathering was truly a one-of-a-kind meeting of the minds, where our key vendors met in one room together to discuss the vision of Skanska. This unique approach lent itself to thoughtful discussions regarding how we, as partners, can help each other achieve our goals. In addition, team building exercises emphasized the importance of effective communication, creative thinking and the successful execution of a plan.

Perhaps the most important part of the summit was the recognition of individuals and organizations who truly exemplify excellence in service and vision. Your organization's team for Skanska undoubtedly contributes to our continued success. Therefore, we felt it was appropriate to name Alliant Vendor of the Year.

In addition to recognizing Alliant as an exceptional partner, David Geiger was the recipient of the Project Manager of the Year Award. David worked diligently to understand our needs, and went above and beyond to make Skanska's IPT Phone Rollout a success. David was not only responsive; he was proactive - always thinking outside of the box for solutions.

Please congratulate those individuals in your organization who are part of our account team. Their dedication and partnership with Skanska enables us to efficiently deliver products and services to our customers every day. Specifically, we invite you to reach out to Garrick Cole and David Geiger and recognize them for these outstanding achievements.

Thank-you again, and we look forward to furthering our partnership with your organization.

Sincerely,


Chris Steckley
Chief Information Officer
Skanska USA Building Inc.

cc: Mr. Garrick Cole
Mr. David Geiger