



# Continuous Infrastructure Service™

## IT Infrastructure re-imagined.

### What if your IT infrastructure just worked?

**How much top line revenue growth could you drive if you were able to focus more of your time and budget on the projects that transform your business while reducing shadow IT and IT churn?**

2X

Free up twice as much budget for key strategic projects

Our Continuous Infrastructure Service™ (CIS™) delivers IT infrastructure as a service across four interconnected and business-essential IT infrastructure platforms: Wide Area Network (WAN), Local Area Network (LAN), Unified Communications (UC), and Data Center (DC). These technology platforms are wrapped with services that address the full IT infrastructure lifecycle—design, deployment, monitoring, repair, administration, and even refresh. We address all the functions required to manage your day-to-day operations, leaving you free to focus on the business information systems, data analytics, and strategic initiatives that drive growth and value for your organization.

### Provide IT infrastructure that just works

Simply put, downtime and defects are the enemy. It's highly visible and can impact your business. We've made performance and reliability our top priority. Alliant has simplified the traditionally complex IT infrastructure by building industry-specific Reference Architectures. These proprietary designs reduce configurations to Tier 1 components that optimize performance and deliver on the security and compliance requirements of your industry.

These reference architectures have been rigorously tested to identify the equipment and configurations that work best.

**The result: fewer operating defects and increased uptime.**

### Satisfy your business owner requirements

The explosion of data is increasing faster than most IT budgets. Your business demands agility. If IT cannot quickly respond to strategic initiatives, shadow IT occurs. Analysts estimate both the compound rate of IT backlogs and the growth rate of shadow IT to be 10-20% annually.

When key technology platforms—WAN, LAN, UC and DC—are delivered in a flexible “as a Service” model, you get scalability and agility. This means you are able to meet the changing needs of

your business quickly and cost effectively.

As a result, IT directly influences your organization's competitive posture and top line revenue growth. Alliant has pioneered the CIS™ IT utility model to deliver on the CIO's vision of providing IT-as-a-service for their constituents. Our pay-as-you-use OpEx model means you don't have to wait on budgeting cycles for capital spending approval. You get what you need when you need it and the comfort of never having to worry about end of life equipment.

### Drive top line revenue growth while reducing Total Cost of Ownership (TCO)

Analysts recommend that IT management keep maintenance, operations and expansion costs to 50% of their total technology spend and devote the remaining 50% to new projects that deliver strategic business value and competitive advantage. However, most enterprises currently allocate 70-80% of technology spend to running the existing business (keeping the lights on).

With CIS™, forward-thinking CIOs can apply their business and technology knowledge and more of their IT resources to grow the top line. There is more room in the budget for transformative projects and more time to collaborate with fellow business leaders. Further, CIOs can provide greater visibility into the IT “balance sheet” and deliver business value with operational metrics and technology transformation insights driven by CIS™.

When you implement CIS™, you achieve operational excellence. You're not just keeping the lights on; you're ensuring that your IT infrastructure stays running at peak performance with a disciplined ITIL structure. And as an added bonus, our customers have significantly reduced IT infrastructure costs by as much as 30-40% and decreased the budget associated with running core platforms by at least 15%.

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## Our services have your IT infrastructure covered

### Analyze

Technical  
Consultative  
Engagement



- **ALIGN** IT Infrastructure design to your current and future business needs
- **MEASURE** success with a Total Cost of Ownership (TCO) and Return on Investment (ROI) analysis
- **CHART** a clear technology roadmap to achieve end-state goals

### Administer

Proactive  
Configuration  
Management



- **DELIVER** proactive in-life operations and maintenance with speed and accuracy to keep your infrastructure running smoothly
- **UPDATE** reference architectures to stay current with code and security updated

### Repair

Engineering  
Response



- **RETURN** your network to its prior working condition
- **TRIAGE**, analyze and resolve incidents to ensure they don't happen again
- **SIMPLIFY** with Alliant managing resolution across vendors

### Monitor

Remote Monitoring  
& Management



- **WATCH** your IT vigilantly from our US-based 24x7x365 NOC
- **ADDRESS** incidents competently with a deep understanding of your environment
- **CO-MANAGE** with near real-time visibility and control across all your IT platforms, devices and incident tickets

### Profile

Application  
Inspection Service



- **ANTICIPATE** application and data issues before they affect end users
- **TREND** application behavior and correlate with infrastructure performance so you can improve your environment

### Equip

SmartWare™



- **RESPOND** quickly by scaling IT infrastructure with an OpEx utility model
- **REDUCE** defects with pre-engineered reference architectures
- **MODERNIZE** with included equipment refresh

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## Where do we start?

Successful CIS™ deployments begin with a roadmap designed to lower operating costs and reduce defects, providing you with greater reliability and significantly increased performance. During the Technical Consultative Engagement (TCE), we perform an in-depth discovery and analysis of your current and future business, as well as your operational and technical needs. This analysis establishes a current IT infrastructure and operational baseline, and allows us to understand your technology and business requirements. As a result, we are fully equipped to support your evolving business needs.

## For more information

Want to find out more? We hope so. Contact us anytime at [info@allianttech.com](mailto:info@allianttech.com) or call +1 973 267 5236.

## About Alliant Technologies

We design, deploy and manage global IT infrastructure for some of the most well-known brands in the world. We do this through our scalable Continuous Infrastructure Service™ (CIS™)—an IT Infrastructure-as-a-Service utility for enterprise Wide Area Network, Local Area Network, Unified Communications and Data Center systems. Alliant Technologies is unique in the industry in the way it provides simplicity and peace of mind, while lowering operating costs and risk for commercial enterprises.

Come visit us at Alliant Technologies headquarters located at 360 Mt. Kemble Avenue, Morristown, NJ 07960.