



ABOUT ALLIANT

We design, transition and operate global IT infrastructure with increased performance, greater efficiencies and reduced complexity

WHO WE ARE AND WHAT WE DO

We transform the boxes and wires that make up your global IT infrastructure into an IT utility with increased performance so you can focus on the projects that transform your business. We do this through our Continuous Infrastructure Service™ (CIS™)—a flexible, engineered, ever-current product that we build and maintain. We are the infrastructure fabric that runs business' data.

CONTINUOUS INFRASTRUCTURE SERVICE™ (CIS™)

CIS™ allows you to focus on IT projects that make money. CIS™ delivers IT infrastructure-as-a-service, combining hardware such as routers, servers and switches with ongoing management services. With CIS™, you can outsource part or all of your IT needs.

Ready to go networks that can be adjusted to fit customer-specific needs

CIS™ uses reference architectures—preselected, pre-tested sets of equipment, software and circuits that provide infrastructure across WAN, LAN, Data Center and Unified Communications.

Why are reference architectures so effective?

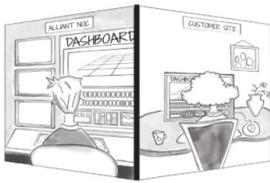
Alliant has spent 16 years building and analyzing networks for customers across several industries including manufacturing, hospitality, consumer products, retail, finance, legal, pharmaceutical, transportation and insurance. The idea for CIS™ came from realizing that networks don't need to be built from scratch and don't need to be as complicated as they currently are. Reference Architectures are designed with equipment, software and circuits that work best for specific industries and allow for flexibility as needed.

The CIS™ approach is better because:

- › CIS™ builds and maintains the networks
- › Networks have increased uptime (reduced defects/downtime)
- › IT can focus on strategic initiatives instead of unplanned work or just keeping the lights on
- › CIS™ results in lower operational costs
- › Networks stay current with automatic technology refresh
- › Provides more control over IT budget and expense options (OpEx or CapEx – your choice)

With CIS you outsource the building and maintenance, pay as you go, co-manage the network so that you still know what's going on, but your focus shifts towards projects that add to your company's bottom line. You're not just buying equipment that you put together, you get a turnkey network, maintenance and monitoring, including the following features:

Management Portal



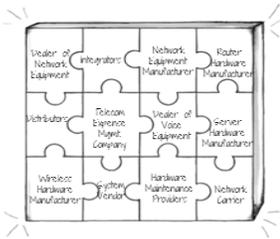
You can leverage a probe into the network to allow for capturing key metrics and self-service viewing.

Alliant provides a management portal to its ticketing system so that customers can view incident status and stay up to date on the status of the network.

Alliant also provides portal access to its remote monitoring system. This gives you an on-demand view to alarms and performance metrics.

A topology view and network mapping of your managed devices can be customized to give a clear view of your infrastructure. You can also drill down to the current status of each device to easily see what's going on in your network.

Manufacturer Liason

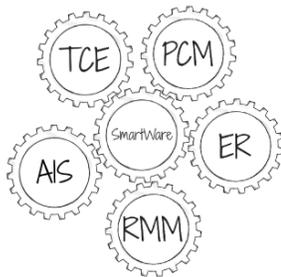


If you have an issue with any of your equipment, Alliant will coordinate a resolution with the manufacturer. We own the issue—end to end.

Alliant eliminates the headaches and time invested to meet with and manage the multiple vendors required to deliver a solution. No more dealing with vendors pushing tech upgrades. No more complex bills.

Alliant partners with you to own the solution and associated risks, by developing a technology roadmap.

Support Services



Alliant provides ongoing support as part of CIS so you can be sure your networks are safe, up to date and easily modified.

Remote management and monitoring: Alliant securely monitors your infrastructure 24/7 from our US-based network operations center.

Engineering response: Alliant's experienced engineering resources are ready to respond remotely or dispatched globally to any incidents that arise. Alliant coordinates with equipment providers and carriers to keep you informed on remediation issues. Alliant understands how important your systems are to your operations and offers onsite deployment service level agreements (SLAs).

Proactive change management: Alliant understands that customers need to make changes to their infrastructure. We make it easier to implement changes so you can focus on your core business. Our experienced analysts handle routine but critical business changes to meet the challenges of ongoing network administration.

Security



Alliant understands that security is paramount. We offer an IT Infrastructure-as-a-Service in an on premises model, providing you with the control to institute security as required by your organization.

Unlike other Infrastructure as a Service (IaaS) providers, Alliant delivers dedicated equipment on premises with the flexibility of an OpEx model and the security of a self-managed solution.

CUSTOMERS WE SERVE

We are a technology company that designs, deploys and manages IT infrastructure which provides simplicity, reduced risk and peace of mind to commercial enterprises who want to get out from under the complicated mess and unpredictable expense of building and managing IT networks and get back to spending time and energy on innovative, revenue-generating projects. We do this through our Continuous Infrastructure Service™ (CIS™)—a flexible, engineered, ever-current product that we build and maintain. We are the infrastructure fabric that runs business' data.

Alliant products and services are best suited for companies that are commercial enterprises with the following characteristics:

- › Fortune 301 to 2000 (Revenue range: \$50 million to \$10 billion)
- › Preferred verticals: Manufacturing, Hospitality, Consumer Products, Retail, Finance, Legal, Pharmaceuticals, Transportation, and Insurance.
- › National or global company with at least 5 locations; ideally over 25.
- › At least 250 employees; ideally over 1000
- › Centralized IT decision making
- › Centralized databases and applications where access and uptime is essential
- › Infrastructure is experiencing change or cost-cutting
- › Rethinking their IT architecture and or maintenance



About Alliant Technologies

Alliant designs, deploys and manages global IT infrastructure based on our scalable Continuous Infrastructure Service™ (CIS™). Alliant delivers Wide Area Network (WAN), Local Area Network (LAN), Unified Communications (UC) and Data Center (DC) as an IT utility, always on and available where you do business. As a result, Alliant delivers peace of mind while lowering operating costs and risk. Alliant has become the infrastructure fabric that runs global enterprise's data.

Alliant's worldwide headquarters and Network Operations Center (NOC) house world-class infrastructure in a highly collaborative work environment, including a state-of-the-art technologies lab and training facility. The Alliant team is comprised of operations and engineering experts who hail from the finest institutions and most renowned companies in the world.

Alliant has a rich 17 year history of providing integrated IT solutions to their enterprise customers. Over the years, these household names have signed and continue grow their CIS™ deployments with Alliant, entrusting the firm with the management and security of their global IT infrastructure. Some customers opted for full CIS™ deployment across all platforms including WAN, LAN, Unified Communications, and Data Center. Others started with one platform and then expanded their CIS™ deployment to include the others as a result of their experience.

Alliant is committed to delivering what customers want: IT delivered as a utility with increased uptime and performance, predictable expenses, and lower operational costs—so that you can focus on strategic initiatives that drive top line growth. Simply put, customers need to focus their time and resources on driving value for their organization. Moreover, Alliant knows that to deliver the kind of change CIS™ brings, you have to fundamentally believe in the work you're doing.

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