

## **AT&T Partnership At-A-Glance**



As AT&T's largest Alliance Channel Partner in the US, Alliant Technologies has prided itself in becoming the ultimate resource for AT&T's highly acclaimed converged IP voice, broadband Internet, data transport, wireless and video network services. Alliant provides a total packaged solution, from customer service and billing inquiries, to technical installation and support.

Specifically, Alliant sells, installs and supports the AT&T suite of products and services including: IP access and security services, IP VPNs, data networking services, enterprise hosting, business continuity and local and long distance voice services.

Alliant's support services include: project management, migration planning and execution, customer care training and support (Business Direct, Customer Care and Maintenance), escalations, billing review and structured voice & data wiring through our infrastructure cabling company, ICS Cabling (inside wiring, T1/T3 Demarc extensions, data center build-outs).



### **Products & Services**

- Data Services
- Internet Access
- IP VPN & Security Solutions
- MPLS Data Services
- Enterprise Hosting
- Business Continuity
- Local & Long Distance Voice Services
- Mobility Solutions

### **Certifications**

- Authorized Solution Provider
- Certified Mobility Specialist

### **Awards**

- 2009 Solution Provider Champion
- #1 Solution Provider in Total Local Sales Revenue (2007)
- #1 Solution Provider in Power of Alliance Customer Engagements (2007)
- Largest Alliance Channel Agent in the US
- \$1 Million Club Member

### **Technology Specializations**

- Convergence
- Data Center Migrations
- WAN Deployments
- Project Management
- Network Design Strategies

**Alliant combines deep technical knowledge  
with AT&T's best-in-class services . . . for IT solutions that work.**