

## AMS Overview

With Alliant Managed Services (AMS), clients achieve an optimal level of control and cost efficiency by outsourcing key business processes while maintaining operational, network and data control. AMS leverages a standards-based Hybrid Cloud approach to deliver custom IT solutions that meet our client's security, visibility, control, monitoring, management, resiliency and governance requirements.

### AMS Service Offerings

#### Remote Infrastructure Management

*Provide 24x7 vigilance for your Network resources, ongoing operational management support and engineering response for network incident mitigation.*

- Remote Monitoring and Management (RMM)
- Engineering Response (ER)
- Managed Firewall, Virtualized Server Admin & Server/IOS Patch Mgmt.

#### Business Continuity Services

*Provide data and process replication to maximize resource availability and minimize service disruption impacts, reducing outage duration and scope while reducing costs associated with recovery and repair.*

- Tapeless Backup and Restore
- Email Archive and eDiscovery
- Application High Availability

#### Security Services

*Deliver Network access control and authentication of trusted users, ongoing protection from web-initiated malware, phishing, Trojans and virus with available 24x7 Security Incident Monitoring and response.*

- RSA two-factor Authentication
- Web and Email Defense
- Security Incident Monitoring

#### Administrative Services

*Focus operational resources on critical operations support, such as end-user telephony support, desktop support, and device inventory and administration.*

- Smooth IP UC Administration
- Inventory and Asset Management
- PC Desktop Support

#### Managed Hosting

*Provides state-of-the-art, SAS-70 certified data center facilities that create an operational foundation for critical primary or secondary network and application components.*

- Data Center Co-location
- Internet Access with BGP Failover

*(see reverse for unit based pricing)*



#### Remote Infrastructure Management

#### Business Continuity Services

#### Security Services

#### Administrative Services

#### Managed Hosting

Alliant Managed Services (AMS) provides a comprehensive suite of IT solutions that maintain client operations with maximum efficiency and minimum downtime. Each of our solutions is customized to client specifications, powered by best-in-breed technologies, and is supported by our 24x7 Service Desk of certified Level 1 – Level 3 engineers. AMS delivers IT as a finished product, allowing our clients to focus on their core business with the peace of mind that their critical business support functions are installed, operated, and maintained at the highest level using state-of-the-art tools and expertise.

Alliant Managed Services  
35 Airport Road  
Morristown, New Jersey 07960  
P - 973.267.5236  
F - 973.267.5237

[www.AlliantTech.com/ams](http://www.AlliantTech.com/ams)

Copyright © 2010 Alliant-Cay, LLC . All Rights Reserved.

# Unit Based Pricing



AMS pricing is calculated on a metered unit basis - all charges are based on actual usage. Charges are subject to discounts based on:

- Device Quantity (Volume Discount)
- Number of Services (Bundled Discount)
- Contract Duration (Term Discount)

## AMS 2010 Budgetary Pricing Table\*

Service Name	Pricing Unit	Monthly Svc Fee	Initialization and Setup
RMM	per device	\$25 - \$65/device	\$50-\$100/device
Engineering Response	per device	\$75 - \$300/device	\$50-\$200/device
Cisco SmartCare	per device	Compares to SmartNet	
Server Patch Management	servers	\$50/server	\$150/device
Managed Firewall & VPN	per device	\$149/Firewall	\$75/device
Email Archive	per user	< \$6/user	\$10 - \$25 per user
Tapeless Backup & Restore	per GB (comp)	\$6/GB	\$2500/local vault
Server High Availability	per server	\$695/server	\$250
Email Defense	per user	< \$ 3/user	\$500
Web Defense	per user	< \$ 3/user	\$500
Drawbridge 2-Factor Auth	per user	< \$ 8/user	< \$10/user
SmoothIP UC Admin	per phone	\$3 - \$5/phone	\$5 /phone
PC SW dploymt and mgmt	per PC	< \$ 10/user	\$20 /PC
Asset Management	per device	< \$3/device	\$10/device
Help Desk	per PC	< \$ 25/user	< \$300/site
Colocation with Internet	per rack	\$1200 - 3400/rack	\$2000 - \$3000/rack
<b>Volume Discount</b>	per quantity	1% - 10%	na
<b>Service Bundle Discount</b>	per # services	3% - 10%	na
<b>Term Discount</b>	per contract length	3% - 10%	0% - 50%

\*Service discounts, minimums and constraints may apply. Pricing is confidential and subject to change without notice.